



Dear Sponsors,

The 38th Annual Houston Oilman's Tennis Tournament (HOTT) is scheduled for **March 29-30, 2019** and we are looking forward to another great event in 2019. The tournament will be held in Spring, Texas at the "new" Giammalva Racquet Club. This facility has been completely renovated and all courts have been resurfaced so we are very excited to partner with this premier tennis facility for this year's event. We anticipate another great year of oil industry player participation.

We appreciate your consideration to sponsor this year's event. The HOTT relies on generosity of sponsoring companies to cover event costs and a portion of our proceeds is donated to charity. This year, we will support the **Bright Light Foundation** ([website](#)), a local charity which provides financial assistance to oilfield families facing catastrophic illnesses and medical expenses.

The event activities offer sponsors great brand exposure and networking opportunities to oil and gas clients in a casual tournament setting. The attached information sheet provides details of sponsorship opportunities for this year's event and the contacts listed below are available to assist you with your sponsorship donation or to answer any questions you may have.

Donations can be made now within your 2018 budget or any time prior to the event if you prefer to pay in 2019. Please let us know your commitment early and we will follow up with you in February to coordinate payments, branding preferences, company banners, logo art, etc.

Thank you again for your consideration. We hope we can count on your sponsorship of this year's event and I will look forward to seeing you in March at HOTT 2019!

Sincerely,

Ray Frisby, P.E.  
Sponsorship Chairman

**Sponsorship Contacts:**

Name	Company	Email	Phone
Ray Frisby	Sable Permian Resources	<a href="mailto:rfrisby@sableres.com">rfrisby@sableres.com</a>	713-579-8117
Robert Casselman	Walter Oil & Gas	<a href="mailto:rcasselman@walteroil.com">rcasselman@walteroil.com</a>	713-865-2590
Gary Tumlinson	Tumlinson Consulting	<a href="mailto:gtumlinson@att.net">gtumlinson@att.net</a>	512-470-1853

2019 Tournament Committee

<http://www.hottournament.com>

P.O. BOX 11413; SPRING, TEXAS 77391

GARY TURLINSON, CHAIRMAN  
Tumlinson Consulting, Inc.

PHIL FLEMING  
Sandalwood Oil & Gas, L.P.

ROBERT PUTCH  
Baker Hughes

JAMES JACKSON  
Halliburton-Retired

ED RAPP  
TETRA Technologies, Inc.

RAY FRISBY, P.E.  
Sable Permian Resources



## SPONSORSHIP INFORMATION SHEET

**TOURNAMENT DATE:**           **March 29-30, 2019** (Friday & Saturday)

**PARTICIPANTS:** Tournament players are current or retired oil industry employees or their spouses.

**TOURNAMENT EVENTS:** The schedule includes matches played throughout the day on Friday and Saturday with social and networking events on Thursday night (registration mixer), Friday night (live entertainment, dinner and door prizes) as well as meals and refreshments during play. Sponsors are invited to participate in these networking opportunities even if you are not playing in the tournament.

**SPONSORSHIP OPPORTUNITIES:** All sponsors will be recognized in the program provided to all players and during the awards dinner on Friday night. We encourage sponsors to provide company banners and we will display them prominently during the event and return them after the tournament. In addition to these benefits, we offer the following opportunities to have the sponsoring company's logo displayed during key events:

### Sponsor's Logo Branding Opportunities

- **Main Event Dinner Sponsor** – sponsor's logo on meal plates and drink cups during the event
- **Tournament Meal Sponsor** – sponsor's logo on 250 meal plates during the event
- **Beverage Sponsor** – sponsor's logo on 250 beer, wine or margarita cups during the tournament
- **Tennis Ball Sponsor** – sponsor's logo displayed on tennis ball cans handed out to players

*Branded sponsorships are subject to availability so sign up early!  
Items will be ordered by HOTT using sponsor-supplied logo artwork*

<b>\$10,000 PLATINUM</b>	<b>Includes up to 10 guests to play in the tournament or participate in any events plus <i>branding</i> for the Main Event Dinner, Beverages and Tennis Balls</b>
<b>\$5,000 GOLD SPONSOR</b>	<b>Includes up to 5 guests to play in the tournament or participate in any events plus <i>branding</i> for a Tournament Meal plus either Beverages or Tennis Balls</b>
<b>\$3,000 SILVER SPONSOR</b>	<b>Includes up to 3 guests to play in the tournament or participate in any events plus <i>branding</i> for either a Tournament Meal, Beverages or Tennis Balls</b>
<b>\$1,500 MAJOR SPONSOR</b>	<b>Includes invitation for 1 guest to play in the tournament or participate in any events plus <i>branding</i> for a Tournament Meal and Beverages during the tournament</b>
<b>TOURNAMENT SPONSOR</b>	<b>Available for any amount at sponsor's discretion. May be eligible for targeted positioning of signage during specific tournament events. Sponsors may be recognized for specific tournament events such as recognition for Registration Social, Entertainment, Refreshments, Programs, Badges, etc.</b>
<b>TENT SPONSOR</b>	<b>Onsite participation where sponsor sets up during the tournament to cook a meal or provide refreshments. Sponsorship level benefits will be based on the scope of sponsor's participation.</b>
<b>IN-KIND SPONSOR</b>	<b>Any non-cash donations such as door prizes, refreshments or supplies such as tables, chairs, ice, water, etc.</b>

***Please contact Ray Frisby for more details ([rfrisby@sableres.com](mailto:rfrisby@sableres.com))***